



# **ESG and corporate strategy in a climate-constrained world**

*Remarks for Panel Discussion*

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# What does finance say about ESG?

## Perspective A

“Portfolio diversification”

- A “green” investor should hold more “brown” stocks
- **Portfolio theory**: Simple diversification argument
  - Green **endowment fund** can get “mission hedge” via brown assets
- ⇒ Hard to make sense of **divestment strategy**...

See Roth Tran (2019)

## Perspective B

“Portfolio optimization”

- Portfolio reweighting cuts **CO<sub>2</sub> footprint** (30%+), matching risk-return of traditional index
- Low-C/high-ESG index**:
- “Do good at zero cost”
  - Plus: option on future outperformance when climate policy tightens
- ⇒ **ESG = free (healthy) lunch**

See Andersson et al. (2016)

# Better firms are (usually) also better at ESG

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Within an emissions-intensive sector, the more **productive firms**, on average:

- Also have better **environmental performance** (newer technology, less waste, lower CO<sub>2</sub>)
- Can better cope with tighter **climate regulation**

See Bloom et al. (2010) & many others

⇒ **ESG screening criteria** likely identify companies with superior management & technology

(≈ “Matthew effect”: Better firms get stronger still...)

# Questions for discussion

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- ① **Corporate strategy** – so what to do?
  - a) **Harvest** existing assets, no new fossil investment
  - b) **BAU** with mix of new fossil & low-C investment
  - c) **Transform** into low-C & sell fossil assets
  
- ② Will **shareholders vote** against management team that does not deliver “enough” ESG?
  
- ③ What will happen to ESG in next **financial crisis**?  
(ESG = normal good, i.e., rises with income...)

# References

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